

## EnterpriseSG's responses to F&B Call-for-Collaboration

<b>Qn 1</b>	Does eligible F&B companies include food catering companies?
<b>Ans</b>	Yes, food catering companies are included. Vendors are encouraged to include a mix of subsectors to strengthen the proposal.
<b>Qn 2</b>	<p>Would an RFID software with the following functions qualify for the programme:</p> <ul style="list-style-type: none"> <li>• Track the reusable dinnerware inventory for dine-in and take away</li> <li>• Provide operational data</li> <li>• Produce environmental Co<sup>2</sup> and trash avoidance report</li> </ul>
<b>Ans</b>	Vendors must be able to provide outlet level process redesign services according to the scope laid out in para 3.1 of the CFC document. Recommendations of solutions should be relevant to the findings of the review and tailored to the outlet. The objective is to achieve productivity improvements, according to the metrics in para 4.1 of the CFC document. If the scope of the proposal is solely on reusable packaging, it will not be supportable.
<b>Qn 3</b>	Is there a minimum operating period for the vendor to be eligible to participate?
<b>Ans</b>	While this is not prescribed in the CFC requirements, vendors would be assessed based on track record and financial ability to sustain its business across the project period, amongst other considerations.
<b>Qn 4</b>	Can a vendor without a local entity participate? Could it get a 3 <sup>rd</sup> party company to submit on behalf?
<b>Ans</b>	The vendor leading this programme must have a presence in Singapore (i.e. has an entity that is registered / incorporated in Singapore, even though this entity might be related to a foreign parent entity). The participating vendor has the flexibility to work with other partner vendors to provide value-added services; these partner vendors need not be registered/incorporated in Singapore.
<b>Qn 5</b>	Is the programme suitable for vendors which only provide equipment solutions for food preparation?
<b>Ans</b>	Vendors must be able to provide consultancy services that helps F&B companies review and optimise existing outlet processes. An equipment

	solution vendor that can provide such consultancy services will qualify for the programme.
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